



The Chemical Company

Biocatalysis – We create chemistry cheaper

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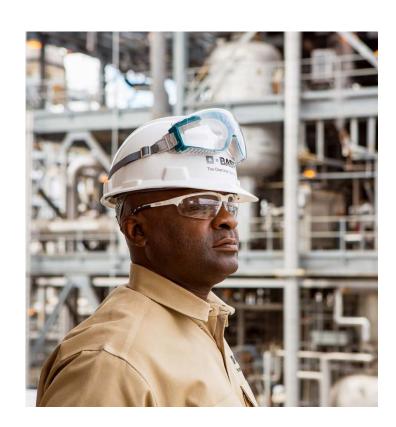
Fine Chemicals & Biocatalysis Research

10.06.2010

BASF – The Chemical Company We create chemistry for a sustainable future



- Our chemistry is used in almost all industries
- We combine economic success, social responsibility and environmental protection
- Sales 2013: €73,973 million
- EBIT 2013: €7,273 million
- Employees (as of December 31, 2013): 112,206
- 6 Verbund sites and 376 other production sites

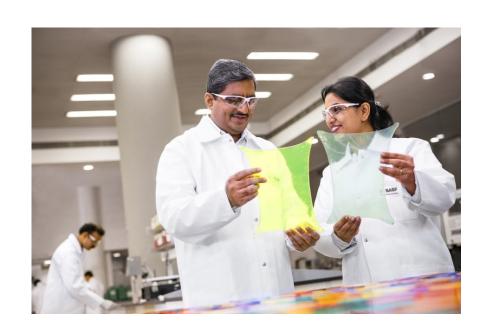


Innovation Meeting challenges, developing new business areas



Research for the future: with our innovative products and processes, we provide sustainable solutions for global needs.

- Expenditures for R&D circa €1.84 billion, world leader in chemical industry
- Around 10,650 employees worldwide involved in research and development
- Around 3,000 projects
- Around 1,300 new patents registered in 2013
- Targets 2020: circa €30 billion sales and circa €7 billion EBITDA from innovations



Demographic challenges set the stage for the future of the chemical industry



Nine billion people in 2050 but only one earth







Chemistry & Biology as enabler

Chemistry-based innovations growth and technology fields



Global needs

Resources.

& Climate

Key customer industries



Environment

Transportation

Agriculture





Food & **Nutrition**

Construction Energy & Resources

Quality of Life



Consumer Goods Electronics



Health & Nutrition

Growth fields

Batteries for Mobility

Enzymes

E-Power Management

Functional Crop Care

Heat Management for Construction

Lightweight Composites

Organic Electronics

Plant Biotechnology

Water Solutions

Wind Energy

Technology fields

Materials. Systems & Nanotechnology

Raw Material Change

White Biotechnology

Growth field Enzymes



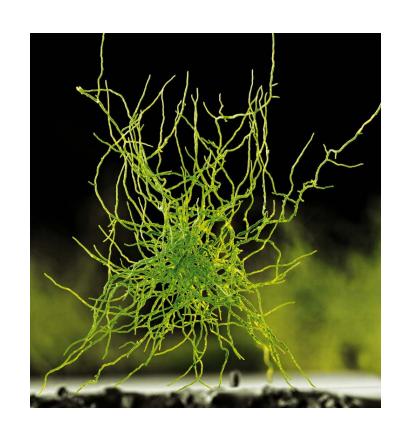
Enzymes from BASF enable innovative product and system solutions for various customer industries.

Existing activities

- Enzymes for animal nutrition (phytase, glucanase, xylanase)
- Establishing an enzyme platform through several acquisitions

Targets

- Position BASF as an integrated enzyme supplier in strategically important markets (animal nutrition, detergents and cleaning agents, food and baking industry)
- Access new markets, e.g. in water treatment and oilfield chemicals



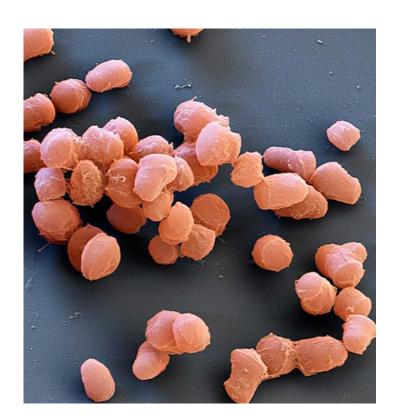
Technology field White Biotechnology



We use nature's synthetic power to develop innovative and resource-conserving solutions for our customers.

Examples of existing activities

- Food and animal nutrition: Vitamin B₂, thermostable enzymes (phytase, xylanase, glucanase)
- Enhanced oil recovery: biopolymer Schizophyllan
- Bulk chemicals: biobased succinic acid



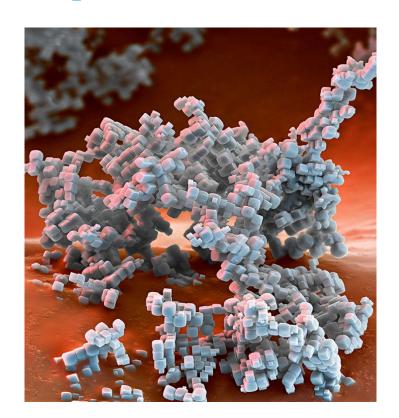
Technology field Raw Material Change



We work on sustainable processes for using alternative raw materials such as natural gas, biomass and CO₂.

Research focus

- Increased use of natural gas, biomass and CO₂
 as basis for raw materials
- Integration of competencies: synthesis, catalysis, process development and unit operations, highthroughput methods



The "Chemis-tree"





Major basic products and intermediates about 200

Raw materials

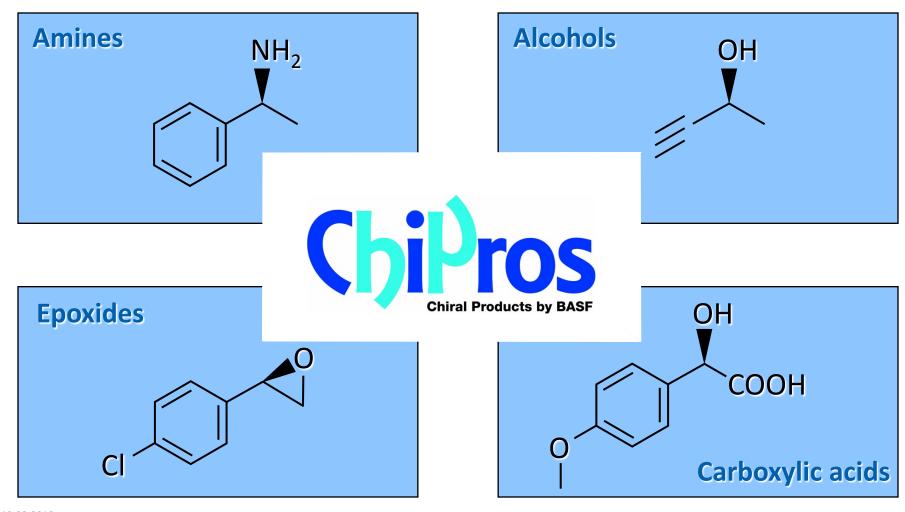
Crude oil Natural gas Coal Ores

Rock salt Phosphate Sulfur Water Air

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ChiPros made by BASF - with a little help of: Lipases, Esterases, Nitrilases, Dehydrogenases

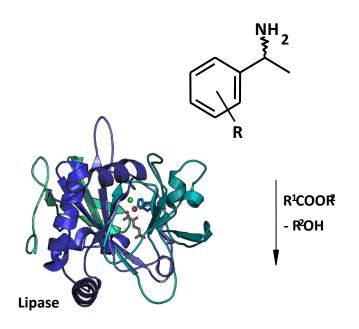


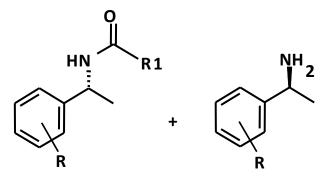


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ChiPros® Amines BASF Process







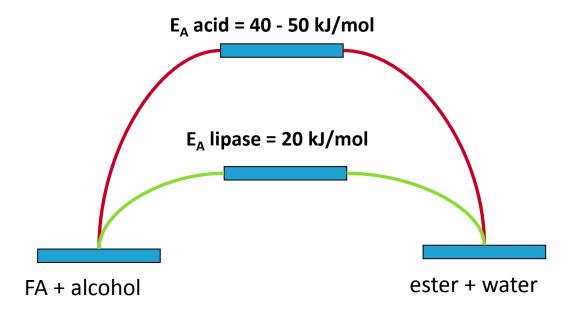


ChiPros® - Plant, Ludwigshafen

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Lipase – a superior catalyst



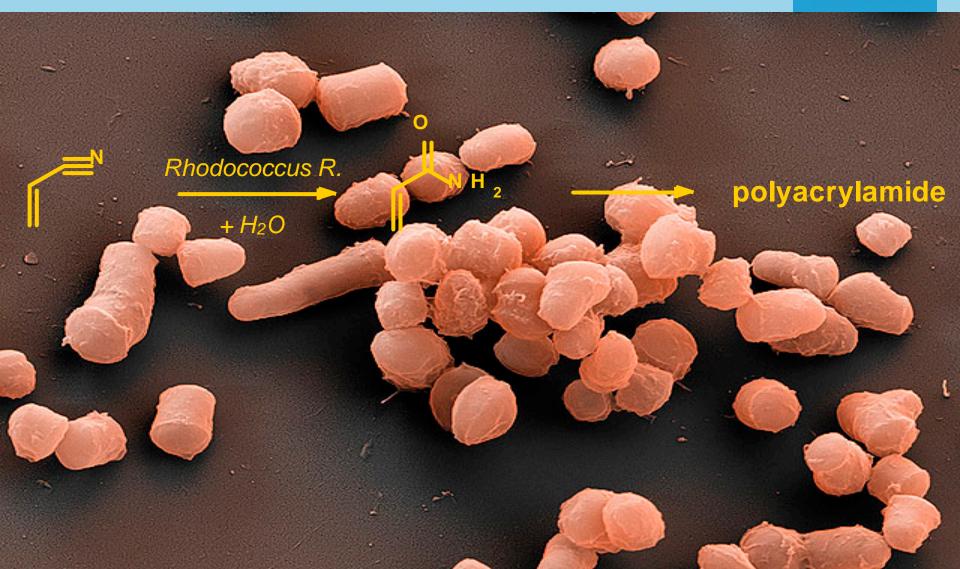
New acrylates

Enzyme catalysis as the enabler



Acrylamide





Aldoxime dehydratases efficient enzymes for industrial purpose



- Enzymatic route to CitronellyInitrile
 - Safer and shorter process
 - No need for acetic anhydride activation
 - No need for a solvent



Oleate hydratase

10-hydroxystearic acid

Oleate hydratase of Elizabethkingia meningoseptica

10-hydroxy-12-octadecenoic acid (10-HOA)

25.03.2012

Oleate hydratase – the key to a more sustainable synthesis of sebacic acid



New route to sebacic acid discovered

- more sustainable raw material source (sunflower oil vs. castor oil)
- lower raw material costs
- Patent protected by BASF

sebacic acid



The Chemical Company



The "Chemis-tree"



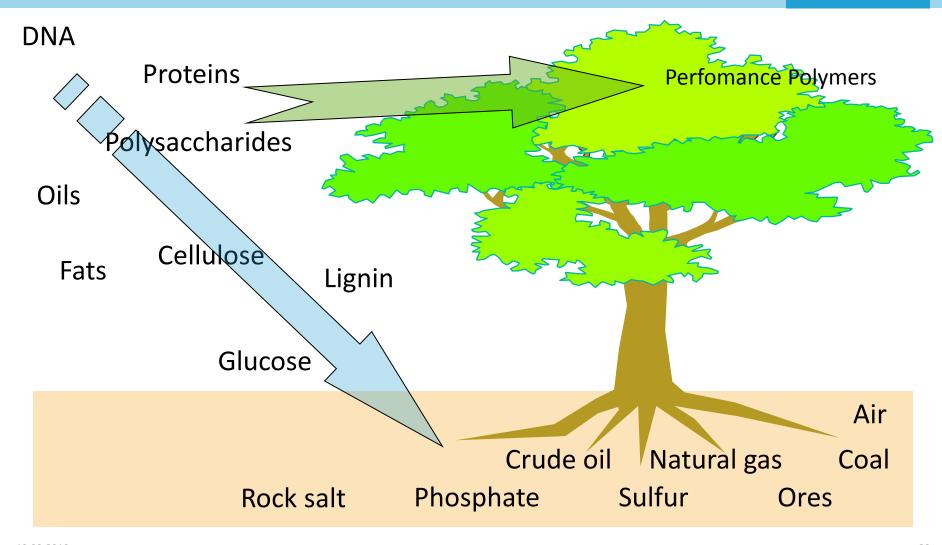
Major basic products and intermediates about 200



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Value creation from renewables

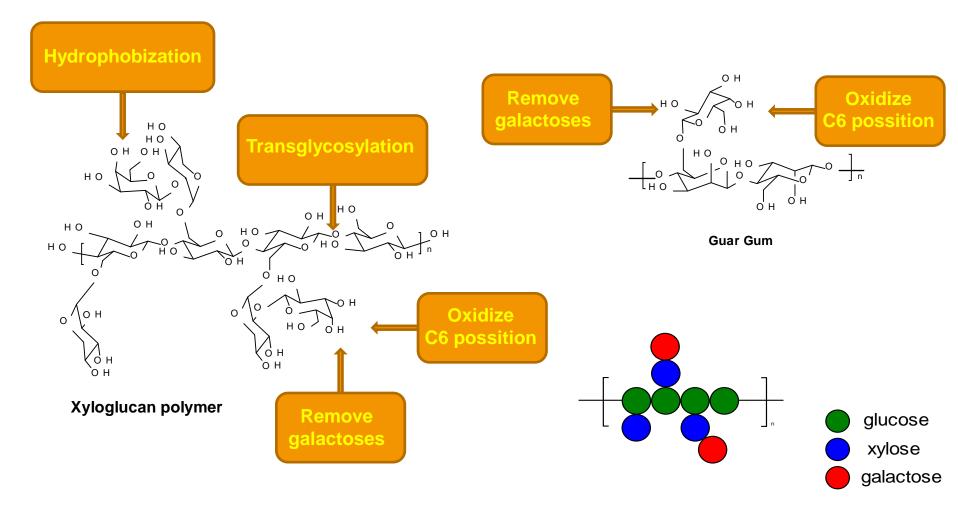


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Xyloglucan & Guar Gum Structures

Selective modification for better thickening





VERTRAULICH 27

Enzymatically modified Xyloglucan de-galactosidation leads to gelating polymer



